

GOLF DRONE PROS



\$124K

RAISED

IN 2024

FULLY INSURED

FLAT RATE

**FAA CERTIFIED COMMERCIAL
SUAS REMOTE PILOTS**





DRONE BALL DROP

FREQUENTLY ASKED QUESTIONS

WHAT AREAS DO YOU OPERATE?

Golf Drone Pros provides services primarily in California. However, we are open to travel anywhere in the U.S. - additional travel expenses may apply.

WHAT IS THE COST FOR THE DROP?

Unlike other contest organizations, **we do not charge a percentage** of what is raised. We want the profit to go to your event! We offer two pricing levels:

- \$500 **flat rate** (includes help with registration)
- We coordinate everything for the drop!

WHAT IS INCLUDED:

- Dedicated team of fully insured, **FAA Certified Commercial sUAS remote pilots** to prep for and conduct the drop
- Coordination with golf course or event location
- Consultation regarding best practices for selling numbered ping pong balls, marketing the drop portion of your event, creative options for sales, etc.
- **Customized website** (if needed) to help you plan, market, and make the drop successful
- Design & marketing services (flyers, promotional items, tickets, etc.)
- All supplies needed to operate the drop, including (but not limited to): ping pong balls, participant registration wrist bands, custom website (if needed).
- General Liability insurance - adding both the golf course/location and your organization as an additional insured on the policy prior to the event.
- Pick up all the balls - so no need to have the course worry about it!

HOW DOES THE PRICING FOR SELLING THE BALLS WORK?

You know your audience - ultimately you set the pricing for your ball drop.

Joanne Hall, Owner & Certified sUAS Commercial Drone Pilot
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DRONE BALL DROP

MORE FAQs

WHEN IS THE BEST TIME TO DO THE DROP?

The drone can only operate during daylight hours. **We perform the drop either right before the round, or at the end of the round/before your after tournament festivities.** It provides a really great encouragement for your guests to stay until the end of the round! If you have a late shotgun, it makes a great substitution for the putting contest - which generally can be challenging to get people to participate!

REGISTRATION PROCESS

We can provide either a stand-alone custom website, or a page that can be added to your website for easy registration and payment processing. Our website provides the ability for your donors to cover the credit card processing fees, which can provide significant savings for your fundraiser! **For day of registration, we can either train your volunteers or handle drone sales for you.**

HOW DO WE KEEP TRACK OF WHO BOUGHT WHAT BALLS?

The easiest way is to sell the numbers as people buy them. It is essentially like a football pool - players purchase their number of balls and place their name in the squares.

DO WE NEED INTERNET IN ORDER TO DO THE DROP?

No. The drone does not need internet in order to operate.

NEAR AN AIRPORT? COURSE STATES DRONES ARE NOT ABLE TO BE FLOWN?

All appropriate measures are taken to ensure safe and legal operation of the drone. Drones are permitted to fly in uncontrolled airspace below 400 feet, which the drone will not exceed. If a waiver is required through the FAA, Golf Drone Pros will secure this, as well as any other exceptions required by law or by the course.

****If you need assistance with your event, Golf Tournney Pros also provides full tournament coordination. When we are providing full tournament coordination, the drone ball drop is included at no cost.****

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DRONE BALL DROP

HOW DO WE SELL THE DRONE TO OUR PLAYERS?

HOW ARE THE WINNERS SELECTED?

The drone will drop the balls at the selected time at the designated area. The ball(s) closest to the winning hole(s) will be announced as the winner(s).

WHEN TO SELL THE TICKETS

You can sell the tickets at registration, during the event or offer pre-sales. For pre-sales we have tickets you can provide as a receipt. Although it is easier to have participants randomly select the numbers until the day of the event - we have you covered either way - you can use our check in sheet to track the exact numbers sold. We also have a drone instruction sheet you can use as a template to provide to your volunteers.

WHAT SHOULD WE CHARGE?

We recommend selling the balls with an individual price and also a discount for multiple purchases (e.g. one for \$20, or three for \$60).

HOW MANY BALLS CAN WE SELL?

The drone can hold up to 300 ping pong balls. Included in this are 200 numbered balls, and 100 specialty balls (colors & letters). Multiply the numbered & specialty balls, and this provides the ability to sell up to 20,000 balls (200 x 100). At \$10 per ball, that is a potential of \$200,000!

WHAT SHOULD WE PROVIDE AS A PRIZE?

You choose what you would like your winner(s) to receive. It can be one prize, or you can offer additional prizes. If the drop is done at the putting green, there are generally NINE holes that can be utilized to indicate the winners.

HOW DO PARTICIPANTS SELECT THE BALL NUMBERS?

The balls will be placed in a basket at registration. Players can either select their numbers randomly or you can use the check in sheet provided.

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DRONE BALL DROP



YOUR LOGO



DRONE BALL DROP

**HOW MUCH DO THE
BALLS COST?**

**ONE FOR \$20
THREE FOR \$50**

**HOW MANY BALLS ARE
GOING TO BE SOLD?**

400

**WHEN WILL THE DROP
BE HELD?**

**THE DROP WILL BE HELD
RIGHT BEFORE THE SHOT
GUN START**

CHANCE TO WIN ONE OF THE FOLLOWING PRIZES:

FIRST PRIZE - \$300 CASH

SECOND PRIZE - \$50 gift certificate to Starbucks

THIRD PRIZE - gift basket

FOURTH PRIZE - gift basket

FIFTH PRIZE - gift basket



**DARK
BLUE**

1

1

EXAMPLE

Joanne H



2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31	32	33	34	35	36
37	38	39	40	41	42	43
44	45	46	47	48	49	50



**DARK
BLUE**

51

1

EXAMPLE
Joanne H



52	53	54	55	56	57	58
59	60	61	62	63	64	65
66	67	68	69	70	71	72
73	74	75	76	77	78	79
80	81	82	83	84	85	86
87	88	89	90	91	92	93
94	95	96	97	98	99	100



**DARK
BLUE**

101

1

EXAMPLE

Joanne H



102	103	104	105	106	107	108
109	110	111	112	113	114	115
116	117	118	119	120	121	122
123	124	125	126	127	128	129
130	131	132	133	134	135	136
137	138	139	140	141	142	143
144	145	146	147	148	149	150



**DARK
BLUE**

151

EXAMPLE

1

Joanne H



152	153	154	155	156	157	158
159	160	161	162	163	164	165
166	167	168	169	170	171	172
173	174	175	176	177	178	179
180	181	182	183	184	185	186
187	188	189	190	191	192	193
194	195	196	197	198	199	200